

Case Study

Project Management, Delivering Value through Process Improvement

Customer:  **MOLSON
COORS** beverage company

Challenge:

Customer experiencing 2 simultaneous challenges

- An out of control cleaning process, resulting in excess usage, escalating costs, and periodic high bacteria counts.
- Regulatory changes, requiring elimination of phosphate containing products



DCTO Project Management Framework



Solution:

- DCTO partnered with customer stakeholders to closely survey all key applications; Determining baseline performance requirements and specific problem areas
- Jointly developed & implemented a program for monitoring & testing of critical dosing equipment
- Custom developed, tested, trialed, and implemented a portfolio of phosphate free products for Clean-in-Place (CIP), Clean-out-of-Place (COP), and the surrounding industrial maintenance cleaning applications.

Value Delivered:

- DCTO had the knowledge, flexibility, and speed to address the challenge.
- Differentiating from other service providers through our ability to Custom formulate for specific applications vs. the traditional practice of using existing products as a “one size fits all” approach
- The result of the program, products, and service brought all processes under control, with documented compliance with EHS & regulatory requirements
- Program implementation led to annual operating **savings in excess of \$250,000**, through reduced usage and increased process control

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